



Indo Count Industries Limited

Mumbai, May 30th 2026

Indo Count Industries Limited (BSE: 521016) (NSE: ICIL), announced its audited financial results for the quarter and the year ended 31st March 2026.

FY26 HIGHLIGHTS

- Reported stable revenue for FY26 compared to FY25, amid reciprocal U.S. tariffs and ongoing geopolitical uncertainties.
- H2 FY26 total income grew 6% over H1 FY26, reflecting improving momentum.
- Revenue from New businesses scaled from USD 33 million in FY25 to USD 90 million in FY26.
- Majority of growth investments have been completed, creating opportunities for significant operating leverage potential ahead.
- Achieved S&P Global ESG Score of 78 out of 100 and now ranks in the top 3 percentile globally within Textile, Apparel & Luxury Goods industry in ESG performance.

Volumes	Total Income	EBITDA	PAT
94.1 Mn Mtrs	Rs. 4,211 Crs	Rs. 461 Crs	Rs. 127 Crs

Commenting on the results Mr. Anil Kumar Jain, Executive Chairman said, “India has been consolidating its position in the global textile market on the back of strong cotton production, upgraded textile technology and skilled labour pool, despite being uncompetitive due to tariffs in some geographies. The free trade agreements with Australia, New Zealand, Japan, EU and the UK and the on-going negotiation with USA is expected to create a favourable long-term environment for Indian textile exporters.

We continued our transformational journey of expanding product offerings, strengthening retailer partnerships, and widening our presence across the home textile segment. A key milestone during the year was the commencement of our greenfield manufacturing facility in the United States, our largest market, enhancing customer proximity, supply chain responsiveness, and improving our strategic presence in the utility bedding segment. Further strengthening our long-term brand strategy, we relaunched the Wamsutta brand and expanded our portfolio through signing the renowned Tommy Hilfiger for Utility Bedding, reinforcing our positioning in the premium home textile segment.

While the ongoing West Asia conflict is impacting the global economy, the potential impact will need to be closely monitored.”



Indo Count Industries Limited

ON THE PATH TO MAKE A RECORD BUSINESS IN FY27

Volume (In Mn Mtrs)

Total Income (Rs. In Crs)

EBITDA Margin (%)

94.1

105-110

FY26

FY27e

4,211

+31%

~5,500

FY26

FY27e

11%

+200bps

~13%

FY26

FY27e

Core Business: Over 16%
Growth
Reaching New Levels

~Rs. 4,000 Crs turnover



New Businesses:
On Track to
Double Next Year

~Rs. 1,500 Crs turnover



Targeting ~30%+ revenue growth in FY27 to reach ~₹5,500 Crs revenue with ~13% EBITDA margin

Transforming
Investments



Building
Momentum



Accelerating
Growth



...ON TRACK TO DOUBLE REVENUE BY 2028 OVER THE FY25 BASE



Indo Count Industries Limited



Volumes

- Sales Volume for Q4 FY26 stood at **20.5 Mn Mtrs**

CONSOLIDATED FINANCIAL PERFORMANCE

Particulars (Rs. Crs.)	Q4 FY26	Q4 FY25*	YoY%	Q3 FY26	QoQ
Total Income	1,088	1,029	5.8%	1,074	1.3%
EBITDA	116	96	21.5%	102	13.6%
EBITDA Margin (%)	10.7%	9.3%		9.5%	
Depreciation	43	34		39	
Finance Cost	44	36		30	
PBT	30	26	18.1%	33	-10.0%
Tax	6	4		9	
PAT	24	21	15.0%	24	-0.9%
EPS (Rs.)	1.22	1.06		1.23	

Final Dividend of Rs.1.5 per equity share for face value Rs. 2 each (75%), subject to shareholders approval

Comments:

QoQ:

- Volumes were impacted during the quarter due to elevated US tariffs.
- Realizations increased on the back of multiple factors, such as better product mix and favorable exchange rate.
- Continued momentum in New businesses helped offset weakness in the core business, resulting in broadly stable revenue performance.
- EBITDA and margins witnessed recovery driven by higher contribution from New businesses (Both Utility Bedding and USA Brand business) due to absorption of incubation costs and favourable exchange rate.
- However, the flow-through to PAT remained relatively lower on account of higher interest and depreciation expenses due to commencement of new US manufacturing facilities.

YoY

- Performance is not comparable, as the last year same period was not impacted by the U.S. tariff.
- The down-trading situation witnessed in the same period last year has now normalized. Despite volumes declining, revenue grew by 6%, supported by doubling of revenue from New businesses and improved realizations in the Core business.
- EBITDA saw a decent recovery driven by a better product mix, improved fixed-cost absorption and favourable exchange rate.



Indo Count Industries Limited

**Awarded Gold Trophy by the Hon'ble Finance Minister,
Smt. Nirmala Sitharaman at TEXPROCIL Export Awards**



Won Gold Trophy for the Highest Exports of Bed Sheets/Bed Linen in the Cotton Made-ups category for the year 2023-2024

Indo Count sets the **Gold Standard** for the **6th consecutive year**, showcasing consistent leadership in export performance

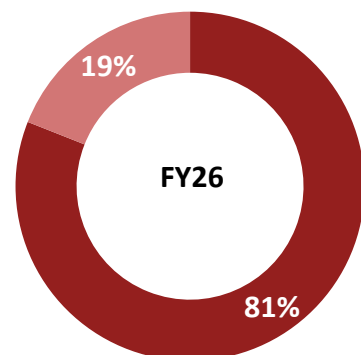
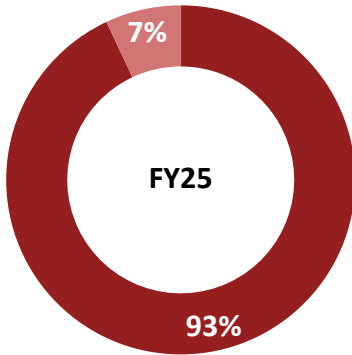
ESG Score rose sharply from 45 to 78 over the last two years



S&P Global ESG Score

78/100

Consolidated Revenue Breakup (%)



■ Core Business ■ New Businesses

- Core Business: (Bed Linen)
- New Businesses (Utility Bedding + USA Brand Business)

**Total Brand Business
(incl. all 3 segments)**
20%

**Ecommerce Business
(incl. domestic business)**
12%

**Non-U.S. Core Business
Revenue**
~30%

**Share of Indian Home
Textile Business**
2.25%

**Total Capex during the
year**
Rs. 145 Crs

Net Debt/Equity
0.32x



Indo Count Industries Limited

About Indo Count Industries Ltd.

Established in 1988, Indo Count Industries has evolved to become one of the world's leading home textile companies. Today, it ranks among the top three global manufacturers of bed linen in US and stands as a key manufacturer and exporter from India, offering a wide range of products including bed sheets, bed linen, utility bedding, pillowcases, fashion and institutional bedding, comforters, quilts, and decorative pillows. The company has state-of-the-art manufacturing facilities with a total annual capacity of 153 million meters in Maharashtra and Gujarat.

Acquired the legacy brand 'Wamsutta' a well-established U.S. national heritage 175+ years old brand, known for its wide range of products including bed, bath, rugs, window treatments, and more. Also added several licensed brands to strengthen value-added business positioning across Fashion, Utility, and Institutional Bedding segments in the U.S. market. To further reinforce presence in the Utility bedding segment, ICIL has invested in manufacturing facilities in USA.

ICIL has achieved a score of 78 in the S&P Global ESG Score for the year 2025, ranked amongst top 3% globally within the global Textile, Apparel and Luxury Goods industry peers in the ESG rankings. The company has also received multiple awards from various organizations in recognition of its unwavering commitment to sustainability and social responsibility.

ICRA's credit rating is ICRA AA- (Double A minus; Outlook Stable) for Company's Long Term Bank Facilities and ICRA A1+ (A one plus) for Short Term Bank facilities.

CARE Ratings credit rating is CARE AA- (Double A minus; Outlook: Stable) for Company's Long-Term Bank Facilities and CARE A1+ (A One plus) for Short Term Bank Facilities.

Safe Harbor Statement

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances.

Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further information, please contact



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